**Evento B2B con buyers esteri – settore agroalimentare**

**Novara 23/24 ottobre 2023**

*ATTIVITÀ REALIZZATA NELL’AMBITO DEL*

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***Company Profile da compilare in inglese***

**Company name**

**VAT N°**

**City**

**Provence**

**Website**

**Sector of activity**

**Nominal Capital**

**Turnover**

**Import (% turnover)**

**Export (% turnover)**

**N° of employees**

**Spoken languages by corporate staff**

**List most important company products and related customs code
Product/service 1
Product/service 2
Product /service 3
Product/service 4
Product/service 5**

**Brief description of company products or services, final consumers and main applications. Indicate if there are quality standards certifications and / or presence of patents. For production companies specify if special materials or production processes are used.**

**Present market positioning (describe the present market segment for your product/service, distribution channels used for both domestic and foreign markets)**

**Unique selling Proposition. Describe the uniqueness features that motivate the customer to purchase your product and/or service.**

**Brief description of your co-operation/business development ad/or partnership project**

**Required partner/s (detail the profile of your potential partner/s)**

**Main competitors**

**Main factors of competitiveness of your company**

**Co-operation requested/proposed**

**Does your company already operate in foreign markets**Yes/No**/**

 **If yes, indicate the kind of activities**

 **If yes, in what areas?**

**If yes, provide info about the import-export countries**